

Hitachi OneVision Program Inspires Collaboration at Lone Star College

Lone Star College, which has six different campuses and nine centers around the Northern Houston Suburbs, uses approximately 1,200 Hitachi projectors. Associate Vice Chancellor of Campus Services Butch Juelg is responsible for all desktop support, end-users and A/V for the college, meaning he's responsible for the heavy Hitachi influence. Juelg committed to Hitachi years ago thanks to the manufacturer's technology advancements, affordability and high performance.

Home to 90,000 students, Lone Star is committed to being an open-enrollment institution that helps its students succeed both inside and outside of the classroom. In order to create the best learning environments for its students, Juelg decided to standardize all of Lone Star's projectors to the Hitachi CP-WX4022WN Collegiate Series model because of the advanced technology that allows students to easily project and share their work. Each classroom, conference room, workroom and collaborative space is equipped with one of these projectors.

"We first came across Hitachi quite a few years ago when we were doing an extensive projector review," says Juelg. "After we chose Hitachi, we standardized across all of the campuses. Every three years we do a market analysis to make sure we are getting the best tech for the best value and each year we have come back to Hitachi."

Lone Star recently joined Hitachi's OneVision program for higher education. The program comes with perks such as specialized pricing, advanced replacement on projector maintenance and extended warranties on both projectors

and lamps. "The additional warranty was a big driver for joining the OneVision program," says Juelg. "Warranty is very important to us with all of the campuses that we have." As Lone Star looks to the future, Juelg hopes to take advantage of the 'Buy 10 projectors, get the 11th free' OneVision perk to upgrade the campuses to the CP-WX5505 which comes with the HDBaseT™ connections and wireless connectivity he thinks the students will benefit from.

Juelg says he can see the difference Hitachi makes when he walks around the campuses. "Hitachi has provided more opportunities for collaboration and sharing and it shows. Now, several students can display their computers at the same time which makes group projects so much easier for them. More and more people want to display their work up on the wall to get feedback or to work together. There has been a big surge in forming these types of collaborative environments, and I'm so glad we have the Hitachi projectors to help make it possible."



Collegiate Series

